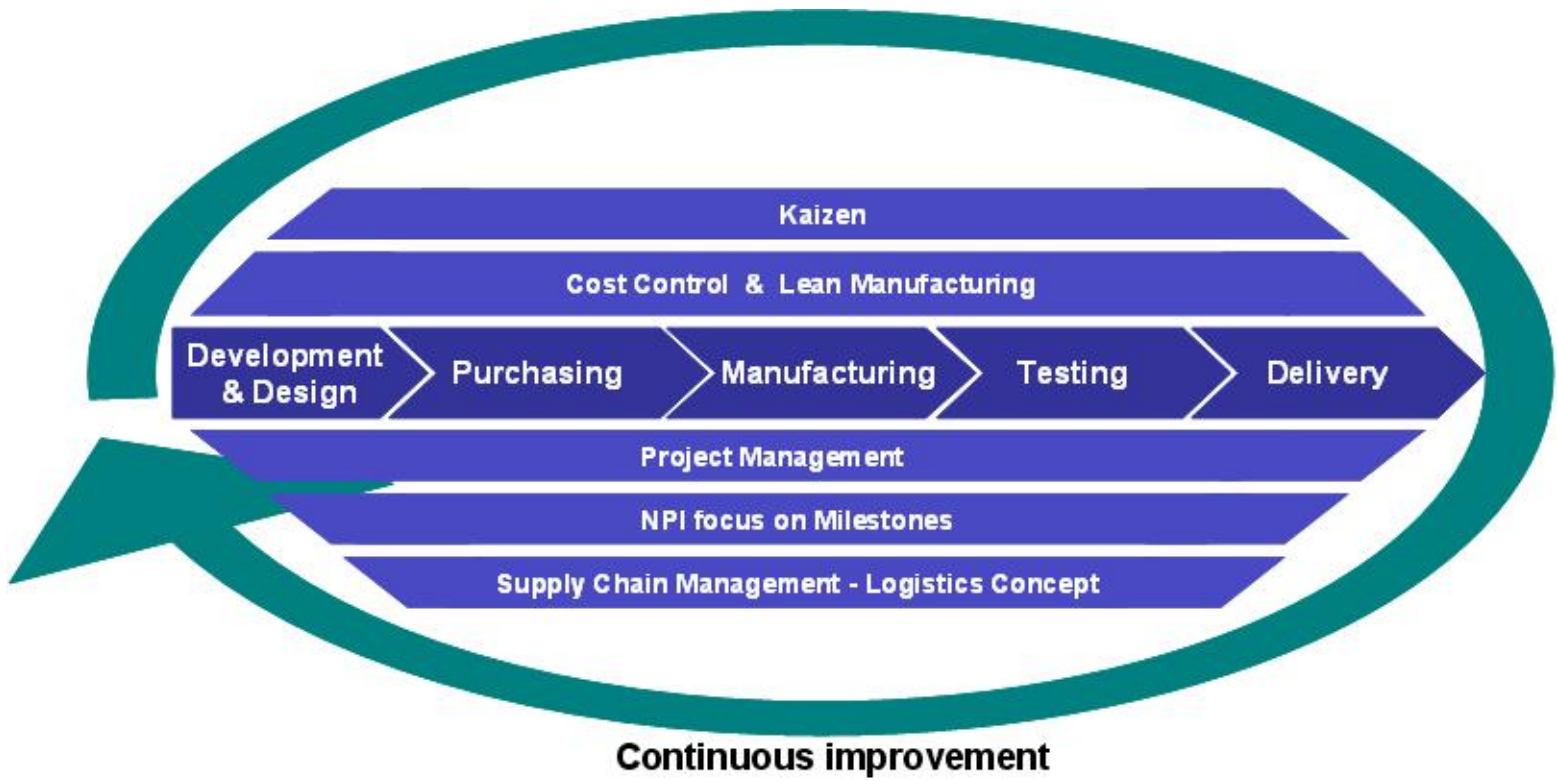


# Value Chain



**SemecS**  
sharing the essence of electronics

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## How can we help you succeed?

Please contact us at:

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## The challenge of partnership





### The challenge of partnership

**We believe that quality products spring from quality in both design and manufacturing. To this end, we seek to provide our customers with the very best service to enable them to achieve their aims. At Solid Semecs, the needs of the customer align with our company objectives. The result is a powerful partnership that draws upon our wealth of experience in the world of electronics.**

Solid Semecs is a leading total solutions company with more than 25 years' experience in the design and manufacture of rigid and flexible PCBAs and modules for some of the most complex applications in today's global market. Solid Semecs offers total solutions in the Electronic Manufacturing Services-market (EMS) that are created through a comprehensive range of expertise and services.

Our business is built upon a total service package, and an ethos of getting things right first time. Early involvement, mutual understanding, open communications, flexibility, careful planning and execution of best practices are a way of life at Solid Semecs. This ensures that your products experience a smooth and successful transition from concept to volume production.

Solid Semecs an international established Group with Customer Support Centre including R&D close to the customer linked to Manufacturing Plants in low-cost regions. They present a high-powered pool of expertise to the electronics market.

### A solid foundation

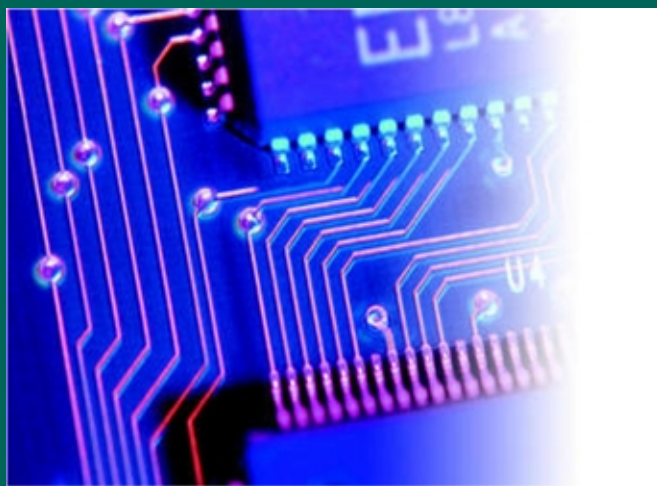
Creatively bringing people and technology together to increase the value we add through our services is the foundation of our business. That's why we include images of dancers in our communication. This reflects our staunch commitment to maintaining a solid foundation from which to do business. Moreover it represents the need for balance and co-operation in any partnership. Our intention is to grow globally, and we are dedicated to aligning the needs of the customer with our company objectives, resulting in a powerful partnership. Together we can rise to any challenge!





### Partnerships that deliver comprehensive solutions for success

Solid Semecs is best known as a versatile partner in the most demanding projects in the electronics industry. We help you assess your situation and work closely with you to design the best system solution for your specific needs. Our business is based on long-term customer relationships and world-class technological know-how, from product development to production and after sales.



### Solid partnerships in a dynamic market

Nurturing relationships with customers based on openness and trust is an essential part of the Solid Semecs business strategy. This is only possible when there is a partnership in which a win-win situation is created. With our customers and suppliers we see the sharing of information, knowledge and know-how as an essential part of our business strategy. These partnerships enable Solid Semecs to anticipate changing market demands and to respond rapidly to changes in product life cycles.

Solid Semecs understands that customers choose the electronics solution provider they deem best. Our mission, quite simply, is to be the best. And delivering the best means more than designing and assembling high quality components in state-of-the art products; client satisfaction through partnership is the value of our company.





### Services that accelerate the time to success

**A rapid, cost-effective implementation of your Solid Semecs solution is as essential to your success as it is to ours. Through the use of best practices and years of experience, our service offering reduces project risks and imparts necessary knowledge – increasing your ability to respond rapidly to maintain and grow your competitive advantage.**

As a full service provider in electronics, Solid Semecs offers expert services, from concept ideas to finished products, particularly for the heating, industrial, instrumentation (medical and non-medical), telecom / datacom, automotive, and white-goods markets. We focus on getting real results for your business. From start to finish and in every phase of the product life cycle, we will work closely with you to achieve your goals and then build the tools to help you reach them.

We provide expertise in co-design, co-engineering, development, prototyping, procurement, manufacturing, testing, distribution and after sales services. And we can help you to deploy any or all of these tools as part of your business plan. Our total package of solutions offers you one-stop-shopping which improves efficiencies and ensures an optimum price-quality ratio. The quality and efficiency of our products and services are safeguarded through the company's systems for total quality management, project management and logistics management.

#### Production value

Solid Semecs offers the latest technology and processes to provide PCB-Assembly and Box-build-assembly services on a European scale. Our production facilities are fitted to support your most demanding requirements from high-volume, low-complexity boards to low-volume, highly complex boards.

### Committed to your success

**We like to think that our customers view Solid Semecs not just an electronics company but also as a trusted partner. From the very beginning of our relationship, we work closely with you to identify your product life cycle management needs and to ensure that our solutions meet these needs exactly.**

Our state-of-the-art technologies and our many novel ideas are regarded as trend setting and have been valued by the market. In addition to high quality and cost-effective solutions, user-friendly operation plays a vital role in our design efforts.

#### Expertise you can rely on

Solid Semecs' competence is not limited to manufacturing. We have the skills and experience to offer practical solutions based on your needs in the marketplace and the life cycle of your products. We can contribute to the whole value chain, from product idea to production ramp-up after-sales services. We can also tailor services to meet your specific needs. You benefit from all services under one roof.

At Solid Semecs our results-driven process is tailored to your needs. We use a proven methodology to help plan, design, develop and realise your project. We provide as much or as little support as you need. In any case, you gain maximum value from your Solid Semecs electronics project, in a minimum time and at minimal risk.

